[letterhead]

October 7, 2015

James Langridge

Director, Health Sciences

Waters Corporation

Dear Jim:

I would like to express my sincerest appreciation for the strong support Waters has given the Skyline project throughout its development over the past 7 years, and especially for funding the efforts of the Skyline team to continue improving Skyline and to ensure it exploits the benefits of Waters instruments to the fullest extent possible. I understand Skyline support for Waters instruments has benefited greatly from Waters contributions of software libraries, as well as direct involvement in feature design, testing and feedback. I would like to encourage you to continue this close relationship with the Skyline team.

I have been using Skyline with Waters instruments for the past [number] years. Our lab has [name instrument(s)], and Skyline is critical to our analysis of the data produced with [them/it]. So much so that I can hardly imagine working with a mass spectrometer that lacked support for Skyline.

[Optional – describe your research and how Skyline has impacted it.]

That Skyline continues to grow and improve with the instruments and advances in the field is critical. The team behind these improvements also offers unparalleled support and instruction, in their documentation, webinars and courses.

Again, thanks to Waters for supporting this incredible community asset.

Sincerely,

[Signature]

[Your name, title and affiliation]